

Steve Gray on...

LEADERSHIP

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OTHER THINGS LEADERS DO...

Leaders put in to get results, no question about that but if you just take the basics you will probably miss a big part of what leaders “really do” to get a better picture take a look at my list below, I hope it’s useful.

- They can get around “red tape” when they have to or are so persuasive they can speed up the process at least..
- They get things the team needs, beg borrow, steal they get them what they need.
- They invite people to take part - they don’t tell people (except in maybe an emergency).
- They are a part of the “solution” not part of the problem.
- They can be quiet achievers, rarely do the loud ones actually turn out to be any good...
- They wish you well in business and mean it, they love the competition, it keeps them keen.
- They know it can be easier to get a result working with others, elegant team work can make a HUGE difference.
- They lead by example or leave the leading to others. (sometimes just briefly.)
- They keep on learning, connecting, communicating and invite others to do the same.
- They know excellent outcomes come from excellent people.
- They are credible, not because they told you so, but because their track record says it.
- They strengthen others, sometimes they do that just by inspiring with a story, sometimes they do it by showing how to do it, or pointing people in the right direction.
- They acknowledge support and contributions from others.
- They share leadership with ease - They know a lot of leaders can make a lot of difference.
- They ask positive “what if...” questions often.
- They know the little things add to the impact of the big things...
- They ask... What can I do now to make the road ahead a better one?
- They show interest in excellence, whatever that might mean to them and their team then they pursue it.
- They build the self esteem of the organisation by building on the positive self concept people have within the organisation.



Discovering you are living in a world loaded with challenges is sometimes difficult, and over time I have learnt there are some things you can do to make the challenges less of a hassle. I hope the [7 Steps to Leadership Excellence](#) program is able to give you the edge in this challenging world.

“In life there are opportunities to excel, or not... you get to choose.” Steve Gray

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